



BLAKE THOMAS

ASSOCIATE BROKER

bthomas@southpace.com

205.271.7209

EDUCATION

- University of Arizona, 2014
BA, Regional Development

TRANSACTION VOLUME (2014 - Present)

- In excess of \$76,100,000

ACCREDITATIONS/AWARDS

- Rising Star of Real Estate & Construction in 2018 & 2019 Birmingham Business Journal
- CCIM Candidate
- CoStar Power Broker, 2016 & 2018
- Junior Board Member, United Ability
- Southpace Top 5 Broker, 2016-2021
- Member, Retail Brokers Network (RBN)
- Former Co-Chair, Southeast RBN Next Gen Council

SPECIALTIES

Areas of expertise for retailers and food operations include market analysis, competitor assessment, market development plans, demographic analysis, traffic pattern assessment, site selection, lease/contract negotiation, strategic planning and retail development consulting. Areas of expertise for third-party leasing include property assessment, property repositioning, trade area analysis, leasing plan development, merchandise and tenant mix analysis and LOI negotiation.

CURRENT & PAST CLIENTS

- Taco Bell
- McDonald's
- Which Wich
- Culver's
- NAPA Autoparts
- Enterprise Rent-a-Car
- Dunn Real Estate
- Vereit
- JH Berry Risk Services
- CUI Cable
- Mtn Express Oil
- Rainbow Fashions
- National Retail Properties, Inc. (NYSE:NNN)
- Farris Properties
- Next Chapter Properties, LLC