



## JOHN LAURIELLO, CCIM, CPM, SIOR

CO-FOUNDER, SOUTHPACE PROPERTIES, INC.

BROKER, DEVELOPER, SPECIAL ASSETS, BANKRUPTCY

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### "Damn Yankee, Pioneer of Birmingham" Article:

[https://www.al.com/news/birmingham/2017/04/damn\\_yankee\\_pioneer\\_of\\_birming.html](https://www.al.com/news/birmingham/2017/04/damn_yankee_pioneer_of_birming.html)

## EDUCATION

- Jefferson State, Birmingham
- University of Alabama at Birmingham

## COMMERCIAL TRANSACTION HISTORY

### (1977-2025)

- Over \$500,000,000 in Gross Sales & Leasing Volume
- Over \$300,000,000 in Gross Development Volume

## NOTABLE ACCREDITATIONS/AWARDS

- CCIM, CPM, & SIOR Designations
- Commercial Realtor of the Year (State of AL)
- Commercial Realtor of the Year (Birmingham)
- Million Dollar Producer, Sales & Leasing for over 40 years
- NAIOP Office Deal of the Year (2006)
- BBJ Deal of the Year (7 Time Winner)
- Historic Preservation Awards (8 Time Winner)
- BBJ "50 Most Influential Executives" (7 Time Winner)
- BBJ "Top 30 Executives of Influence" (2015)
- Small Business Executive of the Year (3 Time Winner)
- BBJ Lifetime Achievement Award (2018)
- BBJ "Who's Who in Commercial Real Estate" (20 Time Winner)
- Oasis of Hope Anne Bruno Larussa Award (2022)
- Birmingham Parking Authority (BPA) Strategic Planning Committee (2023 - 2024)
- Downtown Rotary Paul Harris Fellow (2025)

## BOARD MEMBER, PAST & PRESENT

- Board of Trustees, Birmingham Business Alliance
- Executive Board, Better Business Bureau
- Executive Board, YMCA
- Executive Board, Operation New Birmingham
- Advisory Board, Children's Harbor
- Auburn Center for Architecture & Urban Studies

## SPECIALTIES

- Tenant Representation (Office)
- Investment Sales & Partnerships
- Build to Suit
- Development & Redevelopment
- Special Assets/Bankruptcy
- Historic Renovation/Adaptive Reuse
  - Saved 50 historic properties in downtown Birmingham, Southside, Forest Park, and Redmont areas
  - 30 commercial buildings, 8 apartment properties, and 12 historic homes

## PARTIAL CLIENT LIST

- ADT
- Baptist Health Systems
- Birmingham Business Alliance
- Bojangles'
- Brinker International
- Burr Forman, LLP
- Central Parking
- Chapter 13/Sims Crawford
- Children's Hospital
- City of Vestavia
- Colonial Properties
- Cory Watson
- General Electric Credit
- Hare, Wynn, Newell & Newton
- Kassouf & Company
- Legacy Federal Credit Union
- Leitman, Siegal & Payne, PC
- Lightfoot, Franklin & White, LLC
- McDonald's
- Najjar Denaburg, PC
- Pittman, Hooks & Hellums
- Pizitz Management Group
- Porter White & Company
- Regions/AmSouth
- Royal Bank of Canada
- ServisFirst Bank
- Smith, Spires & Peddy
- Starwood Capital
- Synovus (First Commercial)
- Total Skin & Beauty
- University of Alabama at Birmingham
- Urology Centers of Alabama
- US Bankruptcy Court (Northern Division)
- Wallace, Jordan, Ratliff & Brandt
- Wells Fargo
- Wettermark Keith, LLC
- Whatley Kallas, LLC
- White, Arnold & Dowd, PC
- Wiggins, Childs, Quinn & Pantazis, LLC