



RICH VANCHINA, CCIM, SIOR

DIRECTOR - INDUSTRIAL DIVISION

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EDUCATION

- University of Alabama, Birmingham,
Bachelor of Science in Marketing

TRANSACTION VOLUME

- Over 850 Transactions
- Over \$425 Million in Transaction Volume

ACCREDITATIONS/AWARDS

- SIOR Designation - 2005
- CCIM Designation - 2004
- Lifetime Member, Birmingham Board of Realtors
- Commercial Club of Excellence
- Member, Birmingham Board of Realtors
- Top 5 Producer at Southpace Properties, Inc.

TRANSACTIONS COMPLETED WITH THE FOLLOWING COMPANIES

- AFLAC
- Alabama Outdoors
- American Freight
- Cahaba Brewing Company
- Citadel Broadcasting
- ConAgra Foods
- Crohn's Colitis Foundation
- Eastern Health Systems
- Estate Products
- G & K Services Company
- Genuine Parts Company
- Gerber Globe Union
- Gloor & Strickland PC
- Jay Electric Corporation
- Johnson Battery Company
- Kauffman Tire
- LabCorp
- Marvin's Building Materials and Home Center
- Morris Material Handling, Inc.
- Neopost, Inc.
- Paramount Marketing Group
- PRE, Inc.
- RAM Tool & Supply
- Sain & Associates
- Schwann's Home Service
- SNL Distribution
- Spartan Fitness
- Teklinks
- TDM Research
- The RA Siegel Company
- The University of Alabama at Birmingham
- Triton Stone Group
- VR Business Brokers
- 3rd & Urban
- Bullco Building Supply
- McCorquodale Transfer
- Illinois Tool Works
- Ruby Technologies
- March of Dimes