



## **PATRICK SULLIVAN**

### **ASSOCIATE BROKER**

psullivan@southpace.com

205.271.7242

## **EDUCATION**

BS, Business Administration & Professional Sales, The University of Alabama, 2017

## **TRANSACTION VOLUME**

- In excess of \$25,000,000

## **CURRENT & PAST CLIENTS**

- A.T. O'Keefe's Irish Pub
- Big Dan's Car Wash
- Capriotti's Sandwich Shop
- Christopher Mobley
- Eight 14 Development
- Great Clips
- Hattie B's Hot Chicken
- Milo's Hamburgers
- Comfort Care
- Oak Street Health
- Sally Beauty
- Scenthound
- Track West Partners
- Windsor Aughtry

## **PROFILE**

Patrick Sullivan, Associate Broker, joined Southpace Properties in September of 2021 after working in sales while living in Pensacola, FL. Patrick graduated from the University of Alabama with a bachelor's degree in Business Management, specializing in Professional Sales. Patrick specializes in retail tenant and landlord representation. Patrick's area of expertise includes site selection, trade area analysis, lease and contract negotiation, traffic analysis, & market development planning. He is pursuing his Certified Commercial Investment Member (CCIM) designation and has completed CI-101 and CI-102. Patrick is passionate about working in the commercial real estate industry and enjoys the people-to-people relationships that coincide within the business.

## **MEMBERSHIPS & AWARDS**

- Alumnus, Kappa Alpha Order
- Member, Alabama CCIM Chapter
- Member, International Shopping Centers (ICSC)
- Member, Retail Brokers Network
- Member, Phoenix Club of Birmingham
- Member, Monday Morning Quarterback Club
- Alabama CCIM Chapter John N Lauriello Scholarship
- Alabama CCIM Chapter William Moss Scholarship
- Completed CCIM CI-101 & CI-102