



## **BLAKE THOMAS**

### **RETAIL BROKERAGE**

bthomas@southpace.com

205.271.7209

### **EDUCATION**

University of Arizona, 2014  
BA, Regional Development

### **TRANSACTION VOLUME (2013-2025)**

In excess of \$151,900,000

### **MEMBERSHIPS/AWARDS**

Rising Star of Real Estate & Construction in  
2018 & 2019 Birmingham Business Journal  
CCIM Candidate  
CoStar Power Broker, 2016 & 2018  
Junior Board Member, United Ability  
Southpace Top 5 Broker, 2016-2025  
Member, Retail Brokers Network (RBN)  
Former Co-Chair, Southeast RBN Next Gen  
Council

### **PROFILE**

Areas of expertise for retailers and food operations include market analysis, competitor assessment, market development plans, demographic analysis, traffic pattern assessment, site selection, lease/contract negotiation, strategic planning and retail development consulting. Areas of expertise for third-party leasing include property assessment, property repositioning, trade area analysis, leasing plan development, merchandise and tenant mix analysis and LOI negotiation.

### **PAST AND CURRENT CLIENTS**

7Brew  
CUI Cable  
Culver's  
Dunn Real Estate  
Enterprise Rent-a-Car  
Farris Properties  
JH Berry Risk Services  
McDonald's  
Mtn Express Oil  
NAPA Autoparts  
National Retail Properties, Inc. (NYSE:NNN)  
Next Chapter Properties, LLC  
Rainbow Fashions  
Taco Bell  
Vereit  
Which Wich